

Bob Roitblat

Purveyor of Fine Ideas & Experience

Becoming the Leader Your Team Deserves TM

Customizable, Interactive Keynote, Half-day or Full-day Masterclass or Remote One-to-many Digital Presentation

Why this program:

Business is a game of inches and seconds gained or lost over the long haul. It is the accumulation of decisions and actions by the entire team that determines whether you lose or you win. And that makes building and leading your business-team critical... because you face those inches and seconds every day; likely several times a day. It takes strong, bold leadership to consistently be on the winning side of those inches and seconds. And that's the goal of this leadership program: to help your current and future leaders be the leaders your organization needs; be the leaders their teams deserve.

Key Takeaways:

With this program, attendees will laugh, learn and leave knowing how to:

- Drive engagement, build accountability, inspire action and produce results
- Identify the Six Key Elements of a Winning Team.
- Explain the value of developing a shared vision and common goals for your team.
- Identify ways to foster stronger relationships and cohesiveness in teams.
- Transform a collection of individuals into a team with a mix of complementary skills.
- Build and develop an effective team that maximizes the strengths of each team member.

Meet Your Presenter:

For more than three decades, Bob Roitblat has innovated, nurtured, developed and successfully exited more than a dozen businesses. He uses his experience as the CEO of Mainsail Consulting Group combined with his experience as a competitive sailor to draw parallels between building and leading a winning yacht racing team and building and leading a winning business.

Bob helps current and emerging leaders develop business skills that are effective whether the seas are calm or storms are raging. "Yacht racing," he says, "is the perfect metaphor for business success. Businesses, like race boats, require leadership, teamwork and rapid decision-making to be successful. Miles from land, you have only those resources you brought with you and your knowledge of the environment and your competition to eke out as much advantage as you can in a dynamic environment."

Audiences easily connect with Bob because he is interactive and fun. Bob is able to think on his feet and engage the audience with thought-provoking stories, examples and humor.

Bob Roitblat (847) 572-3269 bob@roitblat.com www.roitblat.com



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